

Join us in Kent for the support you need.

Helping businesses to find the right location for their office or production space can be a complex business. At Locate in Kent we aim to remove the hassle and make your move here a smooth one.

Locate in Kent is the official inward investment agency for Kent and Medway. Established in 1997, we have helped more than 12,500 companies to succeed in the county, creating or retaining over 80,000 jobs over that period.

Funded primarily by Kent County Council and Medway Council, our mission has always been to drive job creation in the region through supporting investment in economic growth, especially inward investment.

Our extensive network of contacts, our insights based on more than 25 years of experience, and our pipeline of projects and opportunities all contribute to building the continued success of Britain's South East Gateway.

We provide free, confidential support to businesses setting up, expanding or relocating to the region – from starts ups to scale ups and everything in between. Our in-depth commercial and local knowledge means we can support your business needs every step of the way.

Join us in Kent

Get in touch today:

 Locate in Kent

 @LocateInKent

 www.locateinkent.com



Locate in Kent



The Locate in Kent Service

Our highly trained team will:



Help you find the right location for your business thanks to our extensive local property knowledge as well as connections to leading property developers, landowners and public sector partners.



Work closely with recruitment specialists, higher education providers and the skills sector to source the staff you need now and in the future.



Help you access funding to support your growth plans as well as guide you through the application process.



Provide a bespoke package of support from our sector experts based on the challenges and opportunities in your industry.



Connect you into our bespoke business support service. This exclusively selected 50-strong network include legal advisors, accountants, marketing experts, property professionals and more.



Call upon the expertise and experience of Locate in Kent's board, whose membership includes senior public sector figures and leading business people from sectors including construction, property development manufacturing, food production, media and marketing, corporate finance and law.

“Kent has allowed us to triple the size of our business. From being a hub for manufacturing, it makes it very easy for us to get materials, recruit skilled staff to join the team, and grow our business.”

 **Troy Barratt**
Managing Director, Contracts Engineering



9,427

The number of **new jobs overseen** by Locate in Kent since 2019.






4,139

The number of jobs overseen by Locate in Kent from **87 inward investment** and **major projects** since 2019.





44%

The percentage of the total number of inward investment projects classed as **Foreign Direct Investments (FDI)** since 2019.



JOIN US IN KENT



Network

Locate in Kent's power is held in its regional relationships. We can open doors and start the conversation to move deals forward.



Insight

Local knowledge is our currency. We are seen as a primary source of information on property demand and availability. We understand the barriers to growth and the best route to success.



Pipeline

We actively maintain the region's pipeline of projects with a robust qualification process in place to ensure no lead is wasted. We ensure projects are prioritised at key stages in the decision-making process.

The Kent Housing and Development Group

High quality homes and commercial property play a huge role in attracting new businesses to the county. The Kent Housing and Development Group (KHDG) is a unique association that comprises land and property owners, developers of commercial spaces as well as residential and mixed-use schemes across the county.

Together they work alongside public sector partners, including planning authorities and agencies to discuss strategic issues affecting the region. Benefits of membership including being part of a partnership working to remove barriers to growth and delivering future economic prosperity for Kent.

The Kent Developers Group

The Kent Developers Group (KDG) is the collective voice of the region's major developers of employment use real estate. KDG unites public, private and the relevant regulatory bodies to stimulate economic activity in Kent and Medway.

Members collaborate to maximise investment in infrastructure, commercial development and job creation. The Group acts as an advisory panel for policy makers and infrastructure providers, both physical and digital.

Other support available:

Barclays Eagle Labs

Barclays Eagle Labs provide a wealth of support to start-up and scale-up businesses, particularly those focused on technology and innovation. The government backed scheme provides co-working as well as laboratory space.

Its 50,000 Sq. Ft. business incubator at Discovery Park in Sandwich is helping to facilitate collaboration between the Life Sciences and Technology sectors, especially in areas such as clean energy, Agri-tech and healthcare.



University of Kent, Knowledge Transfer

The University of Kent has been actively involved in the Knowledge Transfer Partnership (KTP) scheme. Run by Innovate UK and part funded by 14 other research councils and devolved administrations, the scheme aims to help businesses to improve their competitiveness and productivity through the better use of knowledge, technology and skills.



Growing Kent and Medway

Growing Kent and Medway, is a world class research, innovation and enterprise cluster, supported by UKRI's Strength in Places Fund. It brings together industry, scientists, technologies and entrepreneurs to power innovation in the region across the food and drink sector. Their mission is to invest in innovative ideas, providing technical expertise, business support and grant funding to support and scale up business growth – from crop protection and meat-free substitutes to sustainable packaging solutions and automation.



Kent and Medway the right location

72%

cheaper
commercial
property*
*compared
to London

1.8 million
potential customers

68

infrastructure
& commercial
development sites



2 science parks



Gateway to
London and
Europe

33%

lower house
prices



17 minutes from
the capital by train

70,000 +

companies already here



4 motorways

Join us in Kent
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